Price Sheet

Submission for Novell exteNd Application Server
5.1, NetWare 6.5, HP DL 380, Dell Optiplex

November 17, 2003

Hardware	Part #	3rd Party Pricing	Unit Price (US$)	Quanity	Extended Price (US$)	Maintaince Price (US$)
HP ProLiant DL380 G3 Intel® Xeon™ Processor 2.40GHz/512KB - Rack Model	See quote		$7,564	1	$7,564	Included in unit price
Dell OptiPlex GX270 Small Desktop Pentium® 4 Processor 2.40GHz, 800FSB, 512K Cache	See quote		$1,314	1	$1,314	Included in unit price
Linksys EtherFast 5-Port 10/100 Workgroup Switch Model: EZXS55W	See quote		$39.99	3	$119.97	unit price * 3
				Hardware subtotal	$8,997.97	
				Hardware total	$8,997.97	

Software	Part #	3rd Party Pricing	Unit Price (US$)	Quanity	Extended Price (US$)	Maintaince Price (US$)
NetWare 6.5 5-User e-License for Dell machine (SP1 release date December 19, 2003). NetWare includes the MySQL database server and exteNd App Server.			$995	1	$995	Site license cost of $15,000 for three years ($5000 per year) See note[1]
NetWare 6.5 5-User (SP1 release date December 19, 2003)			$799 already included in HP quote		$799 already included in HP quote	Included in site license price above
				Software subtotal	$995	$15,995
				Software total	$15,995	

[1] NetWare support discount for J2EE installation, call Ron Amadeo (781 464-8074 RAmadeo@novell.com) for details on support plan.

Novell, Inc. guarantees the accuracy of the supplied pricing data for a minimum of 60 days from **January 1, 2004**, and accepts the responsibility to provide revised pricing data to SPEC during the first 90 days should the price increase by 2% or more.