

Dell		PowerEdge 7250		Report Date: 25-January-05		
		Client/Server				
Description	Part Number	Third Party	Unit Price	Qty	Extended Price	3 yr. Maint. Price
<b>Server Hardware</b>		Brand	Pricing			
Dell PowerEdge 7250 1.6GHz/9M Itanium-2	221-7506		\$14,237.00	2	\$28,474.00	
Upgrade to 4 Procs.	311-4539		\$23,250.00	2	\$46,500.00	
16GB DDR 266MHz	311-3650		\$8,799.00	2	\$17,598.00	
36GB,U320,SCSI,1IN 10K	341-0888		\$249.00	4	\$996.00	
E773,17IN(16IN VIS)MONITOR,MG	320-2907		\$135.00	2	\$270.00	
Qlogic 2340 HBA	A0048049		\$1,076.99	1	\$1,076.99	
RHEL AS v3, 64b, 3YR SUB NFI	420-4367		\$3,699.00	2	\$7,398.00	
Logitech PS/2 Mouse	310-4405		\$0.00	2	\$0.00	
Type 2 Contract Same Day 4 HR Parts and Labor On-Site Response , Initial Year	960-4150		\$1,359.00	2		\$2,718.00
Type 2 Contract Same Day 4 HR Parts and Labor On-Site Response , Two Years	960-4152		\$599.00	2		\$1,198.00
Premier Enterprise Support - SILVER Premium Services 3 Years	902-5642		\$400.00	2		\$800.00
Premier Enterprise Support - Advanced Software Support Quantity 3 Resolutions	950-0227		\$300.00	20		\$6,000.00
On-Site Installation Declined	900-9997		\$0.00	2		\$0.00
<b>Storage Backend</b>						
CX300 DPE 10x73GB 10K	221-4278		\$26,154.00	1	\$26,154.00	
5X36GB 15K FC2, CX/DAE2	341-1875		\$4,995.00	1	\$4,995.00	
NAVI MGR SUITE, CX300 WKG	410-0411		\$2,500.00	1	\$2,500.00	
3 Year ESilver 4 Hour, 7X24, Uny						
PES,ADV SW SPT,EMC,3YR DAS (CXLOW) PRO	902-5672		\$2,140.00	1		\$2,140.00
4HR/7X24,EMC,UNY,INIT (CXLOW)	960-1500		\$1,070.00	1		\$1,070.00
4HR/7X24,EMC,UNY,2YR EXT (CXLOW)	960-1502		\$860.00	1		\$860.00
PES,SILVER,EMC,4HR,3YR(CXLOW)	960-4079		\$529.00	1		\$529.00
<b>Network Connectivity</b>						
Power Connect 2608,UNMGD,8P,GIGE	221-3986		\$119.00	1	\$119.00	
Type 10 Contract - Same Day 4-Hour 7x24 Parts Delivery Service, Initial Year	950-1630		\$40.00	1		\$40.00
Type 10 Contract - Same Day 4-Hour 7x24 Parts Delivery On-Site Response, 2YR Extended	950-1632		\$46.00	1		\$46.00
Subtotal					\$136,080.99	\$15,315.00
<b>Oracle Software</b>						
Oracle Database 10g Standard Edition per processor for a 3 year term			\$7,500.00	4	\$30,000.00	
Oracle Application Server 10g Java Edition per processor for a 3 year term			\$2,500.00	4	\$10,000.00	
Oracle Database Server Support Package per server per year			\$2,000.00	3		\$6,000.00
Oracle Application Server Support Package per server per year			\$1,000.00	3		\$3,000.00
Oracle Mandatory E-business Discount					-\$1,898.75	-\$551.25
Subtotal					\$38,101.25	\$8,448.75
Total					\$174,182	\$23,764
Three-Year Cost of Ownership:					\$197,946	
Pricing may be verified by calling 1-800-BUY-DELL and referencing quote # 205352670 as a complex quote. Dell and Oracle guarantee the accuracy of this pricing for a minimum of 60 days from March 21, 2005, and, if the overall system price changes by 2% or more within 90 days of this date, we will provide revised pricing to SPEC. Questions about Oracle pricing should be directed to MaryBeth Pierantoni, mary.beth.pierantoni@oracle.com. Questions about Dell pricing should be directed to Philip Wong, philip_wong@dell.com					TOPS Rating: 1676.09	
					\$ / TOPS: 118.10	
					551.25	
					1898.75	
					2450	